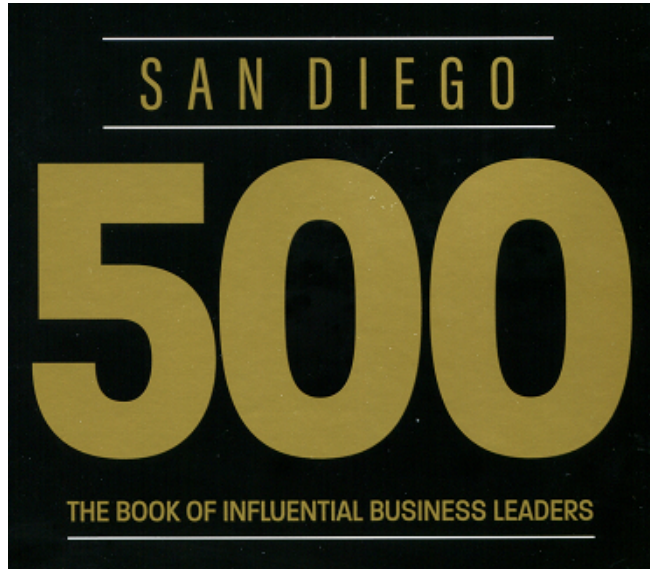


December 2016



ADAM ROBINSON

FOUNDER, RAF PACIFICA GROUP
CO-FOUNDER & PRINCIPAL, SR COMMERCIAL

Adam Robinson is a strategic real estate investor specializing in the acquisition, development, operations and management of commercial real estate. Over the past few years, he has acquired 2.5 million square feet of real estate, more than 2 million of which is for long-term retention, and oversees a portfolio of more than four million square feet of real estate, primarily in office and industrial settings. He has directed more than \$1.3 billion in investments. His deep industry

expertise and strategic networking enable him to drive value and achieve attractive returns for his capital partners. He is often invited to speak at commercial real estate conferences and at the University of San Diego.

- ENJOYS MOST** Building innovative spaces tenants love, and finding and executing deals.
- BEST ADVICE** If you own a good piece of commercial real estate, don't ever sell it.
- FUN FACT** I went straight from selling clothes to selling real estate.